

## Generate incremental revenue when you sell local advertising inventory on BCTV.

## Your Advertising Inventory

- Two (2):30 second commercial units per hour each day
- Two (2) graphic L-Bar sponsored positions per hour each day
- Six-hundred (600) commercial and six hundred (600) L-Bars units per month
- Centers keep 100% of the revenue associated with this inventory



## **Packaging and Pricing Recommendation**

- Create two (2) advertising packages that are available for sale
- Put half of the commercial and L-Bar inventory into each package
- Each advertiser will get one (1) commercial, and one (1) L-Bar unit per hour

At \$625 per package, per month, your value proposition is strong and simple:

- \$1.50 per commercial unit
- \$.50 cents per L-Bar unit

If both packages are sold at \$625 per month, you'll generate:

- \$1,250 per month
- \$15,000 per year

\*Suggested pricing above is based upon a 34-lane center. Larger/smaller centers can optionally adjust pricing based upon increased/decreased foot traffic.

